Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 05658 140549Z ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W

-----048081 141844Z /64

R 131022Z JUN 78

FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 8881

UNCLAS TEHRAN 5658

EO 11652: N/A TAGS: BBSR IR

SUBJ: WTDR/FTI: FENOMEN CO. LTD.

REF: (A) USDOC 6641 (B) 77 TEHRAN 3107

1. IRAN

OFFICE USE: 2. 507 3. 0141200 4. 01

5. FENOMEN CO. LTD.

6. 1/103 KHERADMAND JONOUBI, KARIM KHANE ZAND AVENUE

7. TEHRAN

8. CONTACT: MOHAMMAD PARTOW NAVID

9. TITLE: MANGING DIRECTOR

OTHER OFFICIALS ARE: MORTEZA FARSI RAD 10. PHONE: 820947-839377,831822 11. TELEX: 212825

12. CABLE: 8448 TEHRAN

13. ESTABL: 1970 14. EMPL: 25 15. SIZE: MEDIUM 16. REPUTATION: (Y) GOOD 17. RPT DATE: 6/78

OFFICE USE: 18. NA 19. NA 20.X

21. NA 22. NA

23A. 35892/53 IMP. DIST. WATER SOFTENERS

23B. 28995/53 IMP. DIST. SWIMMING POOL CHEMICAL PREPARATIONS

23C. 35690/53 IMP. DIST. FILTERS FOR HOME SWIMMING POOLS

24. FOREIGN SALES: LOCAL ONNLY

25. FINANCIAL REFS: BANK MELLI IRAN: BANK SANAYE IRAN: BANK

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26. TRADE REFS: SAME AS (27)

 $27. \ \ FOREIGN\ FIRMS\ REPRESENTED:\ KISCO\ HYTECK\ ENGINERRING,\ ST.$

 $LOUIS, MO.\ WATER\ SOFTENERS,\ 1972;\ PUREX\ CORP.\ LAKEWOOD,$

CALIF. SWIMMING POOL CHEMICALS, 1970; SUBURBIA (IWI), LEAWOOD,

KANSAS, SEWAGE TREATMENT, 1975; OLIN CHEMICALS, USA, SWIMMING

POOL CHEMICALS: AQUASLIDE "N" DIVE, CANADA, DIVES AND SLIDES: CERTIKIN LTD., U.K. SWIMMING POOL ACCESSORIES; SEAL EUROSPOUT,

ITALY, PREFABRICATED POOLS.

28. POST EVALUATION: FIRM WAS ESTABLISHED IN 1970 TO IMPORT WATER TREATMENT, WATER SOFTENERS AND WATER WASTE TREATMENT, AND SWIMMING POOL FILTERS. IT EXCLUSIVELY REPRESENTS SEVERAL U.S. AND EUROPEAN FIRMS AND CONDUCTS BUSINESS ON ITS OWN ACCOUNT. CONCERN IS OWNED AND MANAGED BY MOHAMMAD PARTOW NAVID AND MORTEZA FARSI RAD. REGISTERED CAPITAL OF FIRM INCREASED FROM 6 TO 20 MILLION IRALS. FIRM CLAIRMS ITS WORKING CAPITAL AT 60 MILLION RIALS AND ANNUAL SALES VOLUME AT 120 MILLION RIALS. BANKING SOURCE RATES REPUTATION OF FIRM AS GOOD. EMBASSY RECOMMENDS FIRM AS A TRADE CONTACT. 29. REP: H. TUTUNCHIAN APPR: DAVID E. WESTLEY SULLIVAN

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 13 jun 1978 Decaption Date: 01 jan 1960 Decaption Note: Disposition Action: n/a

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Disposition Reason:
Disposition Remarks:
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Litigation History:
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Original Previous Handling Restrictions: n/a

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Retention: 0

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Subject: WTDR/FTI: FENOMEN CO. LTD.

TAGS: BBSR, IR To: COM Type: TE

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Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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